

Eisai Acquisition of MGI PHARMA, INC.

December 10, 2007



Overview of MGI PHARMA Transaction

Œ Overview of the offer

- \$41 per share, transaction value approximately \$3.923 billion Ø Premium :
 - Š A premium of 38.7 % on \$29.55, closing price as of November 29, 2007, the day before MGI PHARMA, INC. announced strategic alternatives

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Overview of MGI PHARMA

Biopharmaceutical Company Focused on Oncology and Acute Care

Corporate Overview

Locations: Bloomington, MN (HQ), Lexington, MA

Baltimore, MD

Established: 1979

Market Listing: NASDAQ (Listing in 1982)

Market cap.: \$2.7 billion (Share price : \$33.45 as

of Dec. 7. 2007)

Shareholders: Institutional investors hold

approximately 73%

Employees: 540 people (as of February 1, 2007)

Chairman and Officers

Chairman: Hugh Miller

President & CEO: Lonnie. Moulder

EVP & CSO: Mary Lynne Hedley

EVP & COO: Eric P. Loukas

EVP & CFO: William F. Spengler

Infrastructure

- Commercial infrastructure: sales force (oncology and acute care), Marketing, Medical Affairs, etc. totaling 236 employees.
- R&D: Discovery Research, Development Research, Clinical Research, Program Management, Regulatory, Safety, etc. totaling 170 employees (Source: MGI PHARMA Annual Report 2006)



Goal of MGI PHARMA Acquisition

- 1. Significantly Strengthen Oncology Business
- Increasing the Likelihood of Achieving the Dramatic Leap Plan (DLP) Targets
- 3. Seeking Continuous Growth after FY2012



Goal of MGI PHARMA Acquisition

1. Significantly Strengthen Oncology Business





Research & Development Synergies Full-spectrum approach in oncology area

E Small Molecules

- Novel Anti-Mitosis (E7389, E7974, Irofulven)
- Induction of Cell Differentiation (<u>Dacogen</u>®)

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Rich Product Line with Oncology and Supportive Care Products

Launched

MGI PHARMA

Oncotherapy

EISAI

Dacogen[®]

DNA methyltransferase inhibitor

Hexalen®

Synthetic Cytotoxic Antineoplastic S-triazine Derivative

ONTAK®

CD25 positive cutaneous T-cell lymphoma

Panretin®(Gel)

AIDS-related Kaposi's sarcoma

Gliadel® Wafer

Biocompatible Polymer With BCNU

Salagen[®]

Aloxi[®]

Chemotherapy Induced

Nausea & Vomiting

Radiation Induced **Dry Mouth**

Targretin[®]

(Capsule & Gel)

Cutaneous T-cell lymphoma

Prialf®

Severe Chronic Pain Agent

Fragmin[®] Anti-clotting

MGI PHARMA

Supportive car

EISAI



Continuing Double-Digit Growth in the U.S.

Improving the Likelihood of Achieving 440B yen in FY2011 in the U.S.

© Outcome from the acquisition

Acquiring the high-growing category leader products

*1: sNDA submitted

- Aloxi® and Dacogen® have experienced steady growth since their launch
- MGI PHARMA's total revenue growth to compound at greater than 35% over the next 5 years

Products	Launch	FY2006 Sales	Potential Peak Sales (Est.)*3
$A/OXi^{\mathscr{B}} \qquad \text{(CINV)} \\ \text{(PONV *1)}$	2003	\$251MM* ²	\$750MM
DACOGEN® (MDS)	2006	\$36MM (Approved in May 2006)	\$500MM
GLIADEL® Wafer Implant Treatment for Brain Cancer	1996	\$36MM	\$75MM
AQUAVAN® INJECTION Sedation for minor diagnostics and surgery	2008	-	\$400MM

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Strengthen Commercial Structure Realizing Business Synergies

Oncology specialist group

 Integration of Reimbursement, Government Relations and Medical Affairs

EISAI Oncology & Institutional Commercial Structure Acute Care Team Oncology Team

Accelerating Sales Growth by Integrating Commercial Structure

- Aloxi® (CINV, PONV)
- Dacogen® (MDS, AML)
- ONTAK®, Targretin® (Cutaneous T-cell lymphoma)
- Gliadel® Wafer (Biocompatible Polymer With BCNU)
- E7389 (Breast cancer, non small cell lung cancer)
- Aquavan® (Sedation)
- E7820 (Cancer)
- MORAb-003 (Ovarian cancer)



Cost Synergies (Cost Reduction and Avoidance)

E Reviewing and optimizing personnel/business functions and



MGI PHARMA's Major Products & Pipeline



Dacogen®

Myelodysplastic Syndrome (MDS) Treatment

E Mode of action and characteristics

- Anti-cancer activities through inhibition of DNA methylation
- Broad indication in patients with MDS: All subtypes, de novo and secondary MDS, previously treated and untreated

EIndication

- Myelodysplastic syndrome (MDS)
- © Orphan drug exclusivity until May 2013 Pediatric exclusivity could extend US exclusivity by six months

E Significant growth opportunity

- Launched in May 2006; now has largest dollar share in hypomethylating class
- Phase III in preparation for MDS survival

ŒClinical Development Status

Acute myelogenous leukemia (AML): Phase III





Gliadel® Wafer

Implant Treatment for Malignant Glioma

EMode of action and characteristics

- Localized delivery of carmustine, DNA/RNA alkylating agent
- Only FDA approved implant treatment for brain cancer

ŒIndication

- As an adjunct to surgery and radiation for patients newly-diagnosed with high-grade malignant glioma
- As an adjunct to surgery for patients

Aquavan®



Injection for Procedural Mild to Moderate Sedation

E Mode of action and characteristics

- A prodrug of propofol (injectable anesthetic/sedative), with improved water solubility and pharmacokinetic profiles
- Clinical study data show rapid onset, ease to titrate, and rapid clear-headed recovery

EProposed indication

- Sedation for brief diagnostic or therapeutic procedures

© Development stage

- US NDA submitted in September 2007

EPotential expansion of Eisai's supportive care



Amolimogene

DNA Vaccine for Cervical Dysplasia

EMode of action and characteristics

 Investigational DNA vaccine for human papilloma virus (HPV), a main cause of cervical dysplasia and cervical cancer

EProposed indication

- Cervical Dysplasia

ŒDevelopment stage

- Phase II/III



Financing of Acquisition



Method of Financing (Plan)

ŒUsing cash reserves and bridge loan

- Cash:

\$300MM

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Impact on Financials

- © Accretive to Cash EPS (pre-goodwill amortization) in FY2008
- © Accretive to J-GAAP EPS (post-goodwill amortization) in FY2009
- © Recognizing all In-Process R&D in FY2007
- © Impact to FY2007 performance will be announced promptly following the final settlement of accounts



Valuation

- Œ Conducted detailed valuation using several methods such as DCF, precedent transactions, and trading multiples
- Œ In the DCF method, a significant portion of the value came from MGI PHARMA's existing products, pipeline and synergies
- © Used precedent transactions and trading multiples, analysis, using comparable companies and transactions in the US as additional valuation analysis



Return to Shareholders

Momentary Changes of Business Performance

E Maintain stable and continuous dividend payment

E Aim to achieve DOE 8% as targeted

E Maintain trend of dividend increase

(130 yen per share expected in FY2007)